

# ROY "STEVE" SHIVER, JR.

📍 1420 Egret Road, Homestead, Florida 33035 ☎ 786-205-7113 ✉ Steve@shiver.com

## SUMMARY OF QUALIFICATIONS

Multi-faceted, accomplished, and strategic professional, with a distinguished career in the corporate and public sectors and a solid reputation for spearheading growth and creating long-term partnerships to accomplish organizational goals. Exemplifies extensive knowledge in government and business administration, large-scale project management and organization/team building to achieve operational efficiencies. Frequently tapped for management oversight consulting, skilled in rapid conflict resolution and the analysis of difficult business and social issues facing our communities today. Expert in establishing strong, professional relationships with partners, clients, and executives across industry and business lines.

### *Awards and recognitions include:*

*Technology Leader of the Year, Public Technology Institute (PTI)*

*Named Who's Who in Miami, Miami Metro Magazine*

*Named one of the Most Powerful in Miami, Miami Business Magazine*

*Up and Comer of the Year, South Florida Business Journal and Florida, International University College of Business*

*Numerous awards and recognitions from community organizations, civic clubs and government associations*

## EXECUTIVE BENCHMARKS & MILESTONES

*Strategic business leader, skilled executive and business owner; proven leader building teams for organizational viability and sustainability. Works well to carry out policy and directives set by appointed and elected boards of public and private sector organizations& management teams*

### *Business Development*

*Issue Management and Public Affairs*

*Innovative Marketing Strategies*

*Strategic and Business Planning*

*International Relations*

### *Relationship Management Building*

*Entrepreneurial/Executive Management*

*Corporate Policy Development*

*Technological Advancement*

*Cross-functional Leadership*

## LEADERSHIP CAREER HISTORY

**EXECUTIVE DIRECTOR** • South Florida Police Benevolent Association, Miami FL

2018–2019

- Worked with newly elected union president and board of directors through transition of new administration. Positioned the non-profit for growth as reflected in strategic planning, smart and creative execution, and outstanding member service enhancements resulting in over 1,000 new members within the same period.
- Contributed strategic insights in streamlining budgeting and office administration with administrative oversight of all support personnel and 6-member legal team.
- Work with Executive Board members to plan coordinate several fundraising events to include writing scripts, coordinating multimedia and awards for two record setting annual Law Enforcement Awards Galas with over 950 attendees and Governor Ron DeSantis as our keynote speaker in 2019.
- Built and maintained long-term quality personal and professional relationships built on trust, communications, and professionalism.

**COUNTY MANAGER** • Miami-Dade County, Miami, FL

2001–2003

- Handpicked by county leaders to work as county manager of one of the largest local governments in the Southeastern U.S. with 30,000 employees and more than 40 departments.
- Initiated the development of various technological innovations, including the 3-1-1 call center, an unprecedented collaborative effort of county and municipal governments.

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- Successfully led the development and enhancement of the award-winning Miami-Dade web portal (www.miamidade.gov), which continually receives international acclaims for its wide array of information and direct and easy communication between residents and county government.
- Among other notable and significant accomplishments while Miami-Dade County Manager, successfully negotiated and carried out one of the largest and most timely improvement projects having issued over \$400 million in public works contracts in 30 days to provide jobs and improve Miami-Dade County after the attacks of September, 2001.

## MAYOR/CITY COUNCILMAN • City of Homestead, Homestead, FL

1993–2001

- After the devastation of Hurricane Andrew, progressively made Homestead and South Miami- Dade County one of the most rapidly developing areas in the country, and Homestead became recognized as the "8<sup>th</sup> fastest growing small city" in the U.S.
- Worked hand in hand with Former Miami-Motorsports Founder Ralph Sanchez and later NASCAR Executives to plan coordinate and construct a world renowned motorsports complex – Homestead-Miami Speedway resulting in attracting the coveted NASCAR National Championship race held in Homestead, FL. until 2019.
- Successfully re-elected in 1999 with an overwhelming majority.
- Pioneered and established solutions that significantly impacted bottom-line growth.
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## CAREER POSITIONS

EXECUTIVE DIRECTOR • South Florida Police Benevolent Association, Inc, Miami, FL

2018–2019

CITY MANAGER • Opa-Locka, Florida

2015

COUNCIL MEMBER • City of Homestead, Homestead, FL

1993–1997

OWNER • TCBY, National Franchise, Homestead, FL

1995–1997

OWNER • Quality Services & Development, Homestead, FL

2012–Present

OWNER • Century21 Shiver Realty, Homestead, FL

1994–2001

## FORMAL EDUCATION

BACHELOR OF BUSINESS ADMINISTRATION

WITH MAJORS IN BOTH FINANCE AND REAL ESTATE AND URBAN ANALYSIS

Appalachian State University • Boone, NC

## CREDENTIALS

Certified Building Contractor

Real Estate Broker/Salesperson License

## ACTIVITIES AND COMMUNITY INVOLVEMENT

Gubernatorial Appointee, Commission for a Sustainable South Florida

Former Member, Latin Builders Association (LBA)

Former Member, Rotary Club of Homestead

Former Vice-Chair, Educational Facilities Benefit District Homestead Board

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*Former Board Member, Homestead Hospital Foundation*  
*Capital Campaign Committee Member, Homestead Hospital*  
*Former President, Homestead's Main Street Program*  
*Co-Founder, Miami-Dade County Empowerment Trust/Zone*  
*Former Director, Greater Miami Chamber of Commerce*  
*Member and Former Chairman, Greater Homestead/Florida City Chamber of Commerce*  
*Former Board Member, Homestead Foreign Trade Zone*  
*Former Chairman, Vision Council (local economic development committee)*  
*Member, Miami-Dade County Association of Realtors*  
*Chairman, Joint Land Use Study (JLUS) Commission*

**References Available Upon Request**